



CONCERRO

News Release

Concerro, Inc. Acquires CommandAware™ Hospital Incident Management and Disaster Response System from PortBlue Corporation

Acquired Product Line Provides Future Growth Opportunity

San Diego, Calif. June 29, 2009 - San Diego-based [Concerro](#), Inc., the [market leader](#) in enterprise-wide open shift and workforce management software, announced today that it has acquired all of the product assets and related intellectual property of PortBlue Corporation's CommandAware™ hospital incident management system line of business.

CommandAware enables hospitals to prepare for, manage, and recover from disasters and incidents of all kinds, while also providing the functionality for day-to-day hospital capacity management. Its regional data sharing system enables multi-agency regional coordination through the sharing of data on capacity, equipment and supplies, critical infrastructure and personnel with real time Incident Command System (ICS) status.

“The acquisition of CommandAware expands our customer base, broadens our product line, and accelerates our strategy of capturing a larger market share of Software-as-a-Service (SaaS) applications that assist healthcare organizations improve the efficiency of patient care delivery,” said [Graham Barnes](#), CEO of Concerro. “Both CommandAware and the Concerro enterprise-wide workforce management program are built on the same key skills-based cornerstones of collaboration, ease of use and providing the right information at the right time. CommandAware has already been selected as a regional incident management platform in several states well known for their high frequency of natural disasters. We look forward to further helping hospitals nationwide raise their level of incident preparedness and respond to federal and state mandates to improve the nation’s emergency response infrastructure.”

CommandAware offers hospitals a turn-key solution to NIMS/HICS IV compliance, supported by federal grant funding. Since its launch in early 2007, CommandAware has been deployed at more hospitals than any other ICS, with over 250 facilities and government entities using the system. CommandAware addresses all phases of disaster response including preparation, mitigation, response and recovery. It has been used during numerous emergency drills, including the largest earthquake exercise in U.S. history, and in response to real disasters including hurricanes, earthquakes, wildfires, a mass casualty train accident and high patient census.

“With the sale of our CommandAware line of business to Concerro, we believe CommandAware will have the resources necessary to provide our fine hospital customers with the support, service and further product development they expect, and enable CommandAware to maintain its position as the leading hospital incident command system in the country,” said Paul Dimitruk, CEO of PortBlue Corporation. “We believe CommandAware has the potential to transform incident management in healthcare and Concerro is an ideal company to take the product to the next stage.”

About Concerro

Concerro is a Cloud Computing (Software-as-a-Service) company that provides web-based workforce management software and services which reduces labor costs, protects revenue, and improves staff and patient satisfaction in hospitals nationwide. In 2008 Concerro was recognized by *Inc.* Magazine as one of the [500 most rapidly growing privately-held companies](#) in the United States. Recently the company was honored among [Red Herring's 100 most promising private technology ventures in North America](#) and named a winner of the [Best of SaaS Showplace \(BoSS\) Award](#). To learn more, visit www.concerro.com, or follow us on [Twitter](#).

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